

## Message Text

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PAGE 01 STATE 086025  
ORIGIN NEA-04

INFO OCT-01 ISO-00 /005 R

66011

DRAFTED BY:NEA/AFN:DHESTER

APPROVED BY:NEA/AFN:KKBISHOP

-----104331 041630Z /53

R 041609Z APR 78

FM SECSTATE WASHDC

TO S PEMBERTON VP FINANCE PACCAR INTERNATIONAL

BELLEVU WASHINGTON 98009 TEL 206-455-7496 TELEX 32-0209

UNCLAS STATE 086025

FOLLOWING REPEAT ALGIERS 913 ACTION SECSTATE INFO USDOC WASHDC  
MAR 22

QUOTE UNCLAS ALGIERS 0913

DEPT ALSO PASS EXIMBANK

E. O. 11652: N/A

TAGS: BEXP, EFIN, AG, US

SUBJ: TRADE PROMOTION: FINANCING FOR PACCAR BID ON SONACOME TENDER  
FOR 2338 TRUCKS

REF: ALGIERS 0743

TO: S. PEMBERTON

VP FINANCE

PACCAR INTERNATIONAL

BELLEVUE WASHINGTON 98009

TEL: 206-455-7496

TELEX: 32-0209

FOLLOWING MESSAGE IS FROM C.J. HACKFORTH, PACCAR DISTRICT MANAGER  
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EUROPE:

QTE KENWORTH/PACCAR INTERNATIONAL INTEND BID ON 873 UNITS OF  
SONACOME TRUCK TENDER, HAVING ESTIMATED FOB FACTORY VALUE OF \$53  
MILLION. MEDIUM TERM SUPPLIER FINANCING FOR FIVE YEARS IS REQU-  
ESTED BY ALGERIA WITH ALL CHARGES AND INTEREST INCLUDED. THIS CREDIT  
TO BE IN FAVOR OF SONACOME.

CLOSING DATE FOR BIDS IS APRIL 15, SO IT IS ESSENTIAL THAT YOU

COORDINATE SWIFTLY WITH EXIMBANK TO ENSURE THIS EXPORT OPPORTUNITY  
IS WON FOR USA. UNQTE

THIS MESSAGE ALSO BEING SENT US DEPT COMMERCE AND EXIMBANK FOR  
THEIR INFORMATION.

SHIRL MCARTHUR  
COMMERCIAL OFFICER  
AMERICAN EMBASSY  
ALGIERS, ALGERIA  
STEPHAN. UNQUOTE VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE PROMOTION, TRUCKS, PROPOSALS (BID)  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 04 apr 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE086025  
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**Document Unique ID:** 00  
**Drafter:** NEA/AFN:DHESTER  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Review Release Event:** n/a  
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**Subject:** TRADE PROMOTION: FINANCING FOR PACCAR BID ON SONACOME TENDER FOR 2338 TRUCKS  
**TAGS:** BEXP, EFIN, AG, US  
**To:** PEMBERTON S  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014